

Consolidated Financial Statements for the year ended 31 December 2016

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# STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

Management of Joint Stock Company Kaztemirtrans ("the Company") is responsible for the preparation of consolidated financial statements that present fairly the consolidated financial position of the Company and its subsidiaries (jointly "the Group") as at 31 December 2016, and the consolidated financial results of its operations, cash flows and changes in equity for the year then ended, in compliance with International Financial Reporting Standards ("IFRS").

In preparing the consolidated financial statements, management is responsible for:

properly selecting and applying accounting policies;

presenting information, including accounting policies, in a manner that provides relevant, reliable,

comparable and understandable information;

providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group's consolidated financial position and consolidated financial performance;

making an assessment of the Group's ability to continue as a going concern.

### Management is also responsible for:

designing, implementing and maintaining an effective and sound system of internal controls,

throughout the Group;

maintaining adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the consolidated financial position of the Group, and which enable them to ensure that the Group's consolidated financial statements

maintaining statutory accounting records in compliance with legislation of the Republic of

Kazakhstan and IFRS;

taking such steps as are reasonably available to them to safeguard the Group's assets; and

detecting and preventing fraud and other irregularities.

The consolidated financial statements for the year ended 31 December 2016 were approved by management of Joint Stock Company Kaztemirtrans on 20 February 2017.

On behalf of Group's management:

E.B. Iskakov **Acting President** 

20 February 2017

E.M. Akhmurzin Acting Vice-President of Finance

20 February 2017

D.T. Kapizova **Acting Chief Accountant** 

20 February 2017

Astana, Republic of Kazakhstan

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### INDEPENDENT AUDITOR'S REPORT

To the Shareholder of JSC Kaztemirtrans

### Opinion

We have audited the consolidated financial statements of JSC Kaztemirtrans and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2016, and its consolidated financial performance and consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (the "IESBA Code") together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Republic of Kazakhstan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's consolidated financial reporting process.

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### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the consolidated financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control;
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control;
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events
  or conditions that may cast significant doubt on the Group's ability to continue as a going concern.
  If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's
  report to the related disclosures in the consolidated financial statements or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to
  the date of our auditor's report. However, future events or conditions may cause the Group to cease
  to continue as a going concern;
- evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation;
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

> Alua Yessimbekova Engagement Partner Certified Public Accountant New Hampshire, USA License No.07348

dated 12 June 2014

Deloitte.

Daulet Kuatbekov Qualified Auditor of the Republic of Kazakhstan Certificate No.0000523

dated 15 February 2002

Deloitte LLP

State audit license of the Republic of Kazakhstan

DELOITE

No.0000015, type MFC 27 issued by the Ministry of Finance of the

Republic of Kazakhstan

on 13 September 2006.

Nurlan Bekenov General Director

Deloitte LLP

20 February 2017 Almaty, Republic of Kazakhstan

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2016

(in thousands of tenge)

| TO THE RESERVE OF THE PERSON O | Notes | 31 December<br>2016                | 31 December<br>2015 |
|--|-------|------------------------------------|---------------------|
| ASSETS   |       |                                    |                     |
| NON-CURRENT ASSETS   |       |                                    |                     |
| Property, plant and equipment  | 6     | 353,412,403                        | 377,783,518         |
| Intangible assets  |       | 448,740                            | 615,248             |
| Investments in joint ventures  | 7     |                                    | 3,464,364           |
| Other non-current assets   | 8     | 1,881,219                          | 4,283,091           |
| Deferred tax asset   | 18    | 390,572                            | 272,976             |
| Total non-current assets   |       | 356,132,934                        | 386,419,197         |
| CURRENT ASSETS   |       |                                    | 0.020,022,012,022   |
| Current portion of long-term loans provided  | 9     | 200                                | 119,864,840         |
| nventories   | 10    | 5,150,651                          | 4,582,994           |
| rade accounts receivable   | 11    | 10,112,794                         | 5,756,979           |
| Other financial assets   | 12    | 99,270                             | 6,088,314           |
| repaid income tax  | 2000  | 133,184                            | 89,376              |
| Other prepaid taxes  | 13    | 2,277,275                          | 2,807,482           |
| Other current assets   | 14    | 1,772,879                          | 9,392,954           |
| Cash and cash equivalents  | 15    | 955,711                            | 5,835,467           |
|  |       | 20,501,764                         | 154,418,406         |
| Non-current assets held for sale   | 16    | 8,667,579                          | 5,119,899           |
| Total current assets   |       | 29,169,343                         | 159,538,305         |
| TOTAL ASSETS   |       | 385,302,277                        | 545,957,502         |
|  |       |                                    |                     |
| EQUITY   |       |                                    |                     |
| Share capital  | 17    | 67,726,866                         | 67,726,866          |
| oreign currency translation reserve  |       | 107,775                            | 67,01               |
| Accumulated deficit  |       | (229,614,041)                      | (214,890,398        |
| Equity deficit attributable to the shareholder of the Parent   |       | (161,779,400)                      | (147,096,517        |
| Non-controlling interests  |       | (526,365)                          | (182,057            |
| TOTAL EQUITY DEFICIT   |       | (162,305,765)                      | _(147,278,574)      |
| NON-CURRENT LIABILITIES  |       |                                    |                     |
| Deferred tax liabilities   | 18    | 7,475,803                          | 10,733,365          |
| ong-term loans   | 19    | 454,242,480                        | 527,730,859         |
| Employee benefit obligations   |       | 322,835                            | 306,04              |
| Finance lease liabilities  |       |                                    | 162,62              |
| Total non-current liabilities  |       | 462,041,118                        | 538,932,891         |
| CURRENT LIABILITIES  |       |                                    |                     |
| Current portion of long-term loans   | 19    | 68,966,340                         | 19,581,27           |
| Current portion of debt securities issued  | 20    |                                    | 120,045,70          |
| Current portion of finance lease liabilities   |       |                                    | 66,47               |
| Current portion of employee benefit obligations  |       | 19,060                             | 18,01               |
| Trade accounts payable   | 21    | 9,236,289                          | 7,622,18            |
| Taxes payable and obligatory payments to budget  | 22    | 1,199,103                          | 1,831,78            |
| Other current liabilities  | 23    | 2,508,044                          | 5,137,75            |
| liabilities directly associated with the assets classified as held   | for   | 81,928,836                         | 154,303,18          |
| sale   | 16    | 3,638,088                          |                     |
| Total current liabilities  | 1     | 85,566,924                         | 154,303,18          |
| TOTAL LIABILITIES AND EQUITY   |       | 385,302,277                        | 545,957,502         |
| Mount  |       | Ble                                | l                   |
|  | - 8   | D T V1                             | /                   |
| E.B. Iskakov<br>Acting President Acting Vice-President<br>Finance  | nt of | D.T. Kapizova<br>Acting Chief Acco | untant              |
| 20 February 2017   |       | 20 February 2017                   |                     |
| ALLEGISTICS AND ALLEGIST AND AL |       | En i conduit Forth                 |                     |

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

(in thousands of tenge)

|  | Notes _ | 2016  | 2015   |
|--|---------|---|--|
| Revenue from services provided   | 24      | 81,268,806  | 78,813,688   |
| Cost of sales  | 25      | (67,402,055)  | (63,351,548)   |
| Gross profit   |         | 13,866,751  | 15,462,140   |
| General and administrative expenses  | 26      | (9,602,864)   | (9,518,891)  |
| Finance income   | 27      | 4,050,313   | 6,760,645  |
| Finance costs  | 28      | (38,464,806)  | (30,877,406)   |
| Foreign exchange gain/(loss)   | 31      | 9,670,999   | (225,226,146)  |
| Share of gain from revaluation of contribution in joint venture  |         | 20 E  | 434,871  |
| Share of profit of a joint venture   | 7       | 1,118,752   | 1,090,683  |
| Other income   |         | 1,245,893   | 544,398  |
| Loss before income tax   |         | (18,114,962)  | (241,329,706)  |
| Corporate income tax benefit   | 18      | 3,052,536   | 2,322,027  |
| Loss for the year  | 9+      | (15,062,426)  | (239,007,679)  |
| Other comprehensive income/(loss):  Other comprehensive loss that will not be reclassified subsequently to profit or loss:   |         |   |  |
| Actuary income/(loss) on a fixed payment pension plan<br>Other comprehensive income that may be reclassified<br>subsequently to profit or loss:                          |         | 29,576  | (17,325)   |
| Exchange differences from translating foreign operations into<br>the reporting currency  |         | 45,341  | 74,461   |
| Other comprehensive income for the year  | 3       | 74,917  | 57,136   |
|  |         | (14,987,509)  | (238,950,543)  |
| Total comprehensive loss for the year  |         | (14,987,309)  | (200/200/2:0/  |
| Total comprehensive loss for the year  Loss for the year attributable to:  |         | (14,967,509)  | (235/235/235/  |
|  | -       | (14,753,219)  | (238,659,358)  |
| Loss for the year attributable to:   |         |   |  |
| Loss for the year attributable to:<br>Shareholder of the Parent<br>Non-controlling interests   |         | (14,753,219)  | (238,659,358)<br>(348,321)                                   |
| Loss for the year attributable to: Shareholder of the Parent Non-controlling interests  Total comprehensive loss for the year attributable to:                           |         | (14,753,219)<br>(309,207)<br>(15,062,426)                 | (238,659,358)<br>(348,321)<br>(239,007,679)                  |
| Loss for the year attributable to: Shareholder of the Parent Non-controlling interests  Total comprehensive loss for the year attributable to: Shareholder of the Parent |         | (14,753,219)<br>(309,207)<br>(15,062,426)<br>(14,678,302) | (238,659,358)<br>(348,321)<br>(239,007,679)<br>(238,609,767) |
| Loss for the year attributable to: Shareholder of the Parent Non-controlling interests  Total comprehensive loss for the year attributable to:                           |         | (14,753,219)<br>(309,207)<br>(15,062,426)                 | (238,659,358)<br>(348,321)<br>(239,007,679)                  |

E.B. Iskakov Acting President

Melennot

E.M. Akhmurzin Acting Vice-President of Finance D.T. Kapizova Acting Chief Accountant

20 February 2017

20 February 2017

20 February 2017

The notes on pages 10-46 are an integral party of these consolidated financial statements. The independent auditor's report is on pages 2-4.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

(in thousands of tenge)

|  | Share capital    | Foreign<br>currency<br>translation<br>reserve | Retained<br>earnings/<br>(accumulated<br>deficit) | Total equity/(equity deficit) attributable to shareholder of the Parent | Non-<br>controlling<br>interests | Total equity/<br>(equity deficit) |
|--|------------------|---|---|---|----------------------------------|-----------------------------------|
| At 1 January 2015  | 67,726,866       | 14  | 23,786,384  | 91,513,250  | 158,719                          | 91,671,969                        |
| Loss for the year<br>Other comprehensive loss for the year     | *                | 67,015  | (238,659,358)<br>(17,424)                         | (238,659,358)<br>49,591   | (348,321)<br>7,545               | (239,007,679)<br>57,136           |
| Total comprehensive income/(loss) for the year                 |                  | 67,015  | (238,676,782)                                     | (238,609,767)   | (340,776)                        | (238,950,543)                     |
| At 31 December 2015  | 67,726,866       | 67,015  | (214,890,398)                                     | (147,096,517)   | (182,057)_                       | (147,278,574)                     |
| Loss for the year<br>Other comprehensive income/(loss) for the | 39               | 9   | (14,753,219)                                      | (14,753,219)  | (309,207)                        | (15,062,426)                      |
| year   | (*)              | 40,760  | 29,576  | 70,336  | 4,581                            | 74,917                            |
| Total comprehensive income/(loss) for the<br>year              |                  | 40,760  | (14,723,643)                                      | (14,682,883)  | (304,626)                        | (14,987,509)                      |
| Dividends  | 8 - 5 <b>7</b> 4 | /-  |   | 5 to 1  | (39,682)                         | (39,682)                          |
| At 31 December 2016  | 67,726,866       | 107,775                                       | (229,614,041)                                     | (161,779,400)   | (526,365)                        | (162,305,765)                     |

E.B. Iskakov Acting President E.M. Akhmurzin Acting Vice-President of Finance D.T. Kapizova Acting Chief Accountant

20 February 2017

20 February 2017

20 February 2017

The notes on pages 10-46 are an integral party of these consolidated financial statements. The independent auditor's report is on pages 2-4.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

### 1. GENERAL INFORMATION

Joint Stock Company Kaztemirtrans ("the Company") was founded according to the decision of the Board of Directors of JSC National Company Kazakhstan temir zholy, the Company's sole shareholder ("the Parent" or "JSC NC KTZ"). The Company was registered on 21 October 2003, however, the capital was paid in several instalments starting from 14 November 2003 ("the Inception Date"), and the Company started its operations since this date.

The Company's principal activity is to provide carriages operator services, rent of carriages, and provide transportation and forwarding services in the Republic of Kazakhstan and abroad. The Company is the owner of a fleet of freight carriages in the Republic of Kazakhstan.

The Company has a dominant (monopolistic) market position as a platform and carriage operator; rent of railway carriages and operates according to the Law of the Republic of Kazakhstan "On Competition and the Regulation of Monopolistic Activities".

The Company's sole shareholder is Kazakhstan temir zholy National Company JSC ("KTZ" or "the Shareholder"). The Government as represented by Samruk-Kazyna National Welfare Fund JSC is the Company's ultimate shareholder. Detailed information on related party transactions is presented in Note 32.

The consolidated financial statements include the financial results of the operations of the Company and its subsidiaries listed in Note 30. The Company and its subsidiaries are hereinafter referred to as "the Group".

In 2016, the Group's average number of employees was 2,011 people (2015: 2,053 people).

The Company's legal address is: Republic of Kazakhstan, Astana, 010000, Kunayev Street 10.

The consolidated financial statements were approved for issue by the Company's management presented by the Acting President, Acting Vice-President of Economics and Finance, and Acting Chief Accountant on 20 February 2017.

## 2. BASIC PRINCIPLES OF PREPARATION

### Statement of compliance

The Group's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

## Going concern

The consolidated financial statements of the Group have been prepared on a going concern basis. However, as at 31 December 2016, the Group's negative working capital and equity deficit amounted to 59,397,581 thousand tenge and 162,305,765 thousand tenge, respectively. Also, for the year ended 31 December 2016, net loss and net cash used in operating activities of the Group amounted to 15,062,426 thousand tenge and 4,783,549 thousand tenge, respectively.

The management believes that the Group will be able to realise its assets and repay its liabilities in the normal course of business, as the management has developed the following measures, including:

 Management of the Group has developed a debt portfolio management policy for 2016-2020, according to which the Group plans to refinance the loan of JSC National Welfare Fund Samruk-Kazyna for 10 years in 2017. Management of the Group has already restructuring arrangements with the Parent.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

 Also, management of the Group has reached an agreement to restructure EBRD loans, including a loan to the Parent company. According to the agreement, EBRD loans issued to the Group and the EBRD loan to the Parent company were restructured and combined into one. The loan interest rate is 4.35% + 6-month LIBOR, taking into account agreement adjustments. The loan repayment date is 24 July 2026.

All loans of the Group are guaranteed by the Parent company, or together with its Parent, the

Group represent the borrowers in the loan agreements;

 The Parent provided a support letter, which confirms the intention to provide financial and operational support to the Group. Management believes that with this support, the Group is able to achieve an adequate level of operational profit.

In assessing its going concern basis, the management have considered the Group's financial position, expected future financial performance, its borrowings, available credit facilities and its capital expenditure commitments, considerations of tariffs, currency exchange rates and other risks facing the Group. Based on the analysis performed, management of the Group believes that the consolidated financial statements do not require any adjustments to the carrying amount of assets and liabilities, income and expenses and classifications of consolidated statement of financial position, which may be requested as a consequence of the events in question.

### 3. NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

### Adoption of new and revised standards

The following new and revised standards have become effective starting from 1 January 2016:

Amendments to IAS 1 Disclosure Initiative;

 Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation;

Annual Improvements to IFRSs 2012-2014 Cycle.

The amendments to IAS 1 clarify how to apply the concept of materiality in practice, how to present the lines and totals in statements of financial position, profit or loss and other comprehensive income. In addition, the amendments clarify that management can determine the procedure for presenting notes to the financial statements.

In particular, the Group has reconsidered:

 Disclosed information for materiality, since the inclusion of immaterial data in the financials may reduce the usefulness of the disclosed material financial information;

 Key accounting policies to disclose certain transactions and events specific to the Group, when such policies are selected from the accounting alternatives provided for in IFRS.

The Group believes that these amendments will improve the quality, clarity and usefulness of these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

# Standards and Interpretations in issue but not yet effective

The Group has not applied the following new and revised IFRSs that are in issue, but not yet effective:

|  | Effective               |
|--|-------------------------|
|  | for annual periods      |
| New or revised standards and interpretations | beginning on or after 1 |
|  |                         |

IFRS 9 Financial Instruments IFRS 15 Revenue from Contracts with Customers IFRS 16 Leases

Amendments to IFRS 10 and IAS 28 - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

Amendments to IAS 12 – Recognition of Deferred Tax Assets for Unrealised Losses 1 January 2018 1 January 2018 1 January 2019

Date to be determined by the IASB<sup>2</sup>

1 January 2017

- <sup>1</sup> Early adoption is permitted for all new or amended standards and interpretations. IFRS 16 can be early adopted if IFRS 15 Revenue from Contracts with Customers has also been applied.
- <sup>2</sup> The amendment was initially issued in September 2014 with the effective date on 1 January 2016. In December 2015, the IASB deferred the effective date of the amendments indefinitely until the research project on the equity method has been concluded.

### 4. SIGNIFICANT ACCOUNTING POLICIES

### Basis of preparation

These consolidated financial statements have been prepared based on the assumption that the Group will continue as a going concern.

These consolidated financial statements are presented in thousands of tenge, unless otherwise indicated.

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair value at each reporting date, as explained below.

Historical cost is usually determined based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date Fair value for measurement and disclosure purposes in these consolidated financial statements is determined on such a basis, except for leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised by levels based on the degree to which inputs to fair value measurements are observable and their significance:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are
  observable for the asset or liability, either directly or indirectly;
- Level 3 inputs are unobservable inputs for the asset or liability.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

The Company and its subsidiaries registered on the territory of the Republic of Kazakhstan maintain accounting records in accordance with IFRS, and foreign subsidiaries prepare their financials in accordance with the requirements of the countries, in which they operate. These consolidated financial statements have been prepared from the statutory accounting records and have been adjusted to conform to IFRS.

### Functional currency and presentation currency

The consolidated financial statements of the Group are presented in the currency of the economic environment in which the separate companies operate (its functional currency). For the purposes of these consolidated financial statements, the consolidated financial results of activities and consolidated financial position of the Group are expressed in Kazakhstan tenge ("tenge"), which is the functional currency of the Company and its subsidiaries and presentation currency for these consolidated financial statements. The functional currency of subsidiary KTZ Finance BV is US dollar.

Tenge is not a fully convertible currency outside of the Republic of Kazakhstan. Transactions in foreign currencies are recorded at the market rate prevailing at the date of the transaction using market rates, quoted by the Kazakhstan Stock Exchange ("KASE"). For foreign currencies not quoted by KASE, exchange rates are calculated by the National Bank of the Republic of Kazakhstan using the cross-rates to the US Dollars in accordance with the REUTER's quotations.

For the purposes of presenting these consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into tenge using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity (and attributed to non-controlling interests as appropriate).

Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate prevailing at the reporting date of the consolidated statement of financial position. All currency differences arising from the change in exchange rates subsequent to the date of a transaction are recognised in profit or loss.

Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries disclosed in Note 30.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which the Group loses control. The purchase method of accounting is used for acquired businesses. All intragroup transactions, balances, and unrealized gains and losses have been eliminated on consolidation.

Investments in joint ventures are accounted for using the equity method.

Gains or losses on transactions with a joint venture are recognised in the Group's financial statements only to the extent of a share in a joint venture not owned by the Group.

### Inventories

Inventory largely comprises items that are used in the process of operations to support the use of rolling stock, to manufacture finished products (freight carriages) and not for trading purposes.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Inventories are valued at the lower of cost or net realisable value. Costs comprise charges incurred in bringing inventories to their present location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale. Inventories are accounted for using the weighted average cost method.

### Non-current assets and disposal groups classified as held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell.

# Property, plant and equipment

Property, plant and equipment is initially recorded at cost or deemed cost, net of accumulated depreciation and impairment losses.

The cost of purchased property, plant and equipment is the value of the consideration given to acquire the assets and the value of other directly attributable costs, which have been incurred in bringing the assets to the location and condition necessary for their intended use. The value of assets constructed by the Group includes the cost of all materials used in construction, direct labour costs, financing costs that are directly attributable to the project, and an appropriate proportion of variable and fixed overheads. Costs cease to be capitalised as soon as an asset is ready for its intended use.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of an asset (calculated as the difference between net disposal proceeds and the carrying amount of the asset) is included in the statement of profit or loss and other comprehensive income in the year when the asset is derecognised.

The carrying value of an asset, useful life and methods are revised and adjusted, when necessary, at the end of each financial year.

### Subsequent costs

Subsequent costs on an item of property, plant and equipment are capitalised to the extent that the flow of the future economic benefits is probable and these costs can be reliably measured in accordance with the Group's accounting policy.

All other subsequent costs, such as repair and maintenance costs are expensed as incurred.

### Depreciation

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as applied to current and comparative years.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Impairment of property, plant and equipment

The carrying amounts of property, plant and equipment are reviewed at each reporting date to assess whether they are recorded in excess of their recoverable amounts. Where carrying values exceed this estimated recoverable amount, assets are written down to their recoverable amount. The recoverable amount is the greater of the net selling price and value in use. In assessing value in use, estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

### Construction in progress

The cost of the Group's own construction facilities includes the cost of all materials used during construction, direct labor costs for the project and financing costs directly related to the project, as well as variable and fixed overhead costs in a certain proportion. Capitalization of costs ceases as soon as the facility is ready for planned use.

### Subsequent costs

Maintenance costs that occur during the useful life of the asset (regular maintenance work to maintain the asset in good condition), as well as repair costs (technical inspections, maintenance contracts, etc.) are recognised as operating expenses.

Only the costs that meet the characteristics of asset recognition in accordance with IAS 16 Property, Plant and Equipment are capitalised.

### **Borrowing costs**

Borrowing costs that are directly attributable to the acquisition, construction and production of qualifying assets, are added to the value of these assets until the assets are mainly ready for intended use or sale. Investment income from a temporary investment of certain loans, expected to be used on qualifying assets, is deducted from borrowing costs on loans, which are allowed for capitalisation. All other borrowing costs are recognised in profit and losses for the period when they arise.

Borrowing costs also include the exchange differences arising from loans in foreign currencies to the extent in which they are considered to be an interest expense adjustment. The exchange difference amount capitalised as an interest expense adjustment must not exceed the interest expense amount that would be capitalised by the Group if the loan had been received in local currency. Any excess of exchange difference is recognised through profit or loss.

# Equity

### Share capital

Ordinary shares are classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as additional paid-in capital.

### Dividends

Dividends are recognised as a liability and deducted from equity as at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed in consolidated financial statements when they are proposed before the reporting date or proposed or declared after the reporting date but before consolidated financial statements are authorised for issue.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

### Recognition of revenue and expenses

Recognition of revenue

Revenue is recognised to the extent that it is probable that economic benefits will flow to the Group and revenue can be reliably measured as a fair value of remuneration received or receivable.

Revenue from carriage operator services

Revenue from carriage operator services is recognised at the moment when carriages are transferred to the use of a customer.

Prepayments received from customers for transportation services that have not yet been provided are recorded as advances received from customers at the moment of its receipt. Prepayment is recognised as revenue as services are provided.

Revenue from rent of carriages

Revenue from rent of carriages is recognised based on the actual number of days freight carriages rent.

Recognition of expenses

Expenses are recognised as incurred and are reported in the consolidated financial statements in the period to which they relate.

#### Taxes

Current Income tax

Tax assets and liabilities for current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to calculate the amounts in question are those that are enacted or substantively enacted as at the date of a consolidated statement of financial position.

Deferred income tax

Deferred income tax is tax that will be paid or refunded to the value of the difference between the carrying amount of assets and liabilities in consolidated financial statements and the relevant tax base used to calculate taxable profit, and is calculated using the liability method.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised in the consolidated statement of financial position if the temporary differences arise from goodwill or from initial recognition of other assets and liabilities in a transaction (except transactions on business combinations) that affects neither taxable profit nor accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries and associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred income tax asset to be utilised. Unrecognised deferred income tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted at the date of the consolidated statement of financial position.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and deferred taxes relate to the same taxable entity and the same taxation authority.

Current and deferred income tax are recognised as an expense or benefit in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case the tax is also recognised outside profit or loss, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is included in the accounting for the business combination.

#### Leases

#### Operating lease

Leases when the lessor retains substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term.

#### **Provisions**

Provisions are recognised in the consolidated financial statements when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as an interest expense.

### Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position of the Group when a group entity becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

### Financial assets

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'held-to-maturity' (HTM) investments, 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

### Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPL.

#### HTM investments

HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity. Subsequent to initial recognition, HTM investments are measured at amortised cost using the effective interest method less any impairment.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables (including trade and other receivables, bank balances and cash, and others) are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the effect of discounting is immaterial.

### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For AFS equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- · significant financial difficulty of the issuer or counterparty; or
- · breach of contract, such as a default or delinquency in interest or principal payments; or
- · It becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- . the disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial assets, such as trade receivables, assets are assessed for impairment on a collective basis even if they were assessed not to be impaired individually. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets that are carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

### Derecognition of financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

On derecognition of a financial asset other than in its entirety (e.g. when the Group retains an option to repurchase part of a transferred asset), the Group allocates the previous carrying amount of the financial asset between the part it continues to recognise under continuing involvement, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognised in profit or loss. A cumulative gain or loss that had been recognised in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.

# Issued financial liabilities and equity instruments

Classification as debt or equity

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by a group entity are recognised at the proceeds received, net of direct issue costs.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

#### Financial liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

#### Other financial liabilities

Other financial liabilities (including borrowings and trade and other payables) are initially recognised at fair value less transaction costs. Subsequently they are measured at amortised cost using the effective interest method.

### Subsequent events

Post-year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are recorded in the consolidated financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

### 5. SIGNIFICANT ASSUMPTIONS AND SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 4, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

### Key sources of estimation uncertainty

### Impairment of assets

At the end of each reporting period, the Group reviews the carrying amounts of its property, plant and equipment to determine whether there is any impairment indication.

The assessment of whether there is an indication of impairment is based on a number of factors, such as change in expectations of growth in the railway industry, estimates of future cash flows, changes in the future availability of financing, technological obsolescence, discontinuance of service, current replacement costs and other changes in circumstances.

If any such indication exists, the recoverable amount of the asset is estimated and compared to the carrying amount of the asset. If the carrying amount exceeds the recoverable amount, an impairment is recorded. The recoverable amount is the greater of fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate (adjusted WACC) that management believes reflects the current market assessment of the time value of money and the risks specific to the assets. A change in estimated recoverable value can result in impairment or reversal of impairment in the future periods.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Due to existing indicators, the Group performed an impairment test as at 31 December 2016. The key long-term assumptions used in the calculation were deregulation of tariffs starting from 2<sup>nd</sup> quarter 2017, followed by 23% increase in tariffs with subsequent annual increases for inflation rate and pre-tax discount rate of 10.31%. Based on the results of the test no impairment was identified as at 31 December 2016.

However, the value in use estimate is sensitive to the following assumptions: discount rate, the appropriate level of sustainable maintenance costs and continuance of operations. Adverse changes to the planned growth rates of cargo traffic associated with the general trends in the economy, lack of appropriate indexation of tariffs to inflation, the continuing volatility of tenge against foreign currencies, the level of government support, as well as adverse changes in other factors in the future may lead to significant impairment losses in the period in which they occur.

### Capitalisation of expenses

The Group performs capital repairs, which extend the useful lives of carriages only once during the useful life of the carriages based on the major technical inspection for faults. Technical inspection expenses are capitalised into the cost of such carriages and are proportionally depreciated over the revised remaining useful life. In case of major technical inspection the useful life is increased by 5-16 years.

### Depreciation of property, plant and equipment

Depreciation of property, plant and equipment is calculated using the straight-line method over estimated useful lives of assets. The Group determines the useful lives of its assets. The estimates of useful lives, residual values and methods of depreciation are reviewed at each reporting date and adjusted if needed. Any changes are accounted for prospectively as a change in accounting estimate. Estimates with respect to useful lives and liquidation value of assets depend on expected use, repair and maintenance programs, scope of activity, improvement in technologies and other terms of activity. As a result, changes in these estimates, depreciation charges can significantly differ from the amounts reported in prior years.

Estimated useful lives used by the Group are presented below (in years):

| Buildings and constructions         | 10-140 |
|-------------------------------------|--------|
| Machinery and equipment             | 3-59   |
| Rolling stock                       | 10-40  |
| Other vehicle                       | 4-15   |
| Other property, plant and equipment | 2-20   |

### Allowances

The Group creates allowances for doubtful debts. Significant judgment is used to estimate doubtful debts. In estimating doubtful debts historical and anticipated customers' behaviour are considered. Changes in the economy or specific customer conditions may require adjustments to the allowance for doubtful debts recorded in these consolidated financial statements.

## Contingent liabilities related to the Kazakhstan taxation system

Kazakhstan legislative acts and regulations are not always clearly written and their interpretation is subject to the opinions of local tax inspectors and the Ministry of Finance. Instances of inconsistent opinions between local, regional and national tax authorities are quite usual. The current regime of penalties and interest on reported and violations of laws, resolutions and regulations is severe. Penalties include the confiscation of the amounts at issue (for currency law violations), and fines of generally 50% of taxes additionally accrued. Interest is assessed at 22.5%. As a result, penalties and interest can result in amounts that are multiples of any incorrectly reported taxes resulting in an understatement.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Group management believes that it has paid or accrued all applicable taxes. Where practice concerning the provision of taxes is unclear, the Group has accrued tax liabilities based on management's best estimate. The Group's policy is to recognise provisions in the accounting period in which a loss is deemed probable and the amount is reasonably determinable.

The risk in the application of a reduced rate of withholding tax for non-resident is possible, in the cases, when the final (actual) recipient of the income may be other non-residents of Kazakhstan.

In view of the uncertainties associated with the Kazakhstan tax system, potential taxes, penalties and interest, if any, may exceed the amount expensed to date and accrued as at 31 December 2016. It is not possible to determine the amount of unasserted claims that may arise, if any, or the likelihood of any unfavourable outcome.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

# 6. PROPERTY, PLANT AND EQUIPMENT

|   | Land     | Buildings<br>and<br>construction<br>s | Machinery<br>and<br>equipment | Railway<br>transport | Other<br>transport | Other            | Construction in progress | Total                    |
|---|----------|---------------------------------------|-------------------------------|----------------------|--------------------|------------------|--------------------------|--------------------------|
| Historical cost:  |          |                                       |                               |                      |                    |                  | # <del></del>            |                          |
| As at 1 January 2015<br>Additions   | 38,844   | 6,783,302                             | 4,592,731<br>6,704            | 472,174,368          | 313,770            | 179,893<br>5,030 | 6,019,772<br>9,883,761   | 490,102,680<br>9,895,495 |
| Internal transfer   | -        | 502,990                               | 766,990                       | 11,354,134           |                    | 69,067           | (12,693,181)             |                          |
| Transfer from non-current assets<br>held for sale (Note 16)                     | 7,917    | 3,602,653                             | 4,187,572                     | 69,564               | 23,122             | 80,348           | 111,173                  | 8,082,349                |
| Joint venture share capital contribution Transfer to non-current assets         | ,,917    | 3,602,633                             | 4,167,372                     | (1,016,795)          |                    | -                | 111,173                  | (1,016,795)              |
| classified as held for sale (Note 16)   | (30,702) | (5,628,104)                           |                               | (2,987,615)          |                    | -                |                          | (8,646,421)              |
| Disposals   | -        | (382)                                 | (63,718)                      | (562,813)            | (2,800)            | (14,781)         | (1,461,936)              | (2,106,430)              |
| As at 31 December 2015  | 16,059   | 5,260,459                             | 9,490,279                     | 479,030,843          | 334,092            | 319,557          | 1,859,589                | 496,310,878              |
| Accumulated depreciation<br>and impairment:                                     |          |                                       |                               |                      |                    |                  |                          |                          |
| As at 1 January 2015  | 28       | (809,910)                             | (1,587,706)                   | (96,851,972)         | (149,872)          | (105,954)        |                          | (99,505,414)             |
| Charge for the year   |          | (188,069)                             | (884,979)                     | (20,979,764)         | (28,958)           | (26,169)         |                          | (22,107,939)             |
| Transfer from assets of disposal groups   |          | (422 502)                             | (4 440 250)                   |                      | (4 220)            | (25.701)         |                          | (4.300.063)              |
| classified as held for sale (Note 16)  Joint venture share capital contribution | - 3      | (122,583)                             | (1,140,259)                   | 743,378              | (1,339)            | (25,781)         | - 3                      | (1,289,962)<br>743,378   |
| Transfer to non-current assets classified                                       |          |                                       |                               | 710,070              |                    |                  |                          | 3 12,010                 |
| as held for sale (Note 16)  | 12       | 661,303                               |                               | 2,865,219            | -                  | 0.000            | - 2                      | 3,526,522                |
| Disposals   |          | 36_                                   | 61,227                        | 28,083               | 2,800              | 13,909           |                          | 106,055                  |
| As at 31 December 2015  |          | (459,223)                             | (3,551,717)                   | (114,195,056)        | (177,369)          | (143,995)        |                          | (118,527,360)            |
| Net book value at   |          |                                       |                               |                      |                    |                  |                          |                          |
| 31 December 2015  | 16,059   | 4,801,236                             | 5,938,562                     | 364,835,787          | 156,723            | 175,562          | 1,859,589                | 377,783,518              |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

|  | Land   | Buildings<br>and<br>construction<br>s | Machinery<br>and<br>equipment | Railway<br>transport          | Other<br>transport    | Other                 | Construction in progress | Total                         |
|--|--------|---------------------------------------|-------------------------------|-------------------------------|-----------------------|-----------------------|--------------------------|-------------------------------|
| Historical cost:   |        |                                       |                               |                               |                       |                       |                          |                               |
| As at 1 January 2016<br>Additions  | 16,059 | 5,260,459<br>29,968                   | 9,490,279<br>2,150            | 479,030,843                   | 334,092               | 319,557<br>11,508     | 1,859,589<br>472,522     | 496,310,878<br>516,148        |
| Internal transfer Transfer to non-current assets classified                          | -      | 74,571                                | 9,736                         | *                             | *                     | 37,633                | (121,940)                |                               |
| as held for sale (Note 16) Disposals   |        |                                       | (8,655)<br>(7,773)            | (3,523,588)<br>(4,820,264)    | (16,004)<br>(2,800)   | (21,137)<br>(7,279)   | (1,065,965)              | (3,569,384)<br>(5,904,081)    |
| As at 31 December 2016   | 16,059 | 5,364,998                             | 9,485,737                     | 470,686,991                   | 315,288               | 340,282               | 1,144,206                | 487,353,561                   |
| Accumulated depreciation and<br>impairment:  |        |                                       |                               |                               |                       |                       |                          |                               |
| As at 1 January 2016<br>Charge for the year  |        | (459,223)<br>(98,911)                 | (3,551,717)<br>(901,707)      | (114,195,056)<br>(19,498,193) | (177,369)<br>(27,105) | (143,995)<br>(30,645) |                          | (118,527,360)<br>(20,556,561) |
| Transfer to non-current assets classified<br>as held for sale (Note 16)<br>Disposals |        |                                       | 7,223<br>7,641                | 966,855<br>4,134,897          | 11,374                | 7,625<br>7,148        |                          | 981,703<br>4,161,060          |
| As at 31 December 2016   |        | (558,134)                             | (4,438,560)                   | (128,591,497)                 | (193,100)             | (159,867)             |                          | (133,941,158)                 |
| Net book value at<br>31 December 2016  | 16,059 | 4,806,864                             | 5,047,177                     | 342,095,494                   | 122,188               | 180,415               | 1,144,206                | 353,412,403                   |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

During the year ended 31 December 2016, the Group did not purchase freight carriages (2015: purchased 857 freight carriages for 11,354,134 thousand tenge).

As at 31 December 2016, the cost of fully depreciated property, plant and equipment amounted to 3,949,451 thousand tenge (31 December 2015: 5,717,350 thousand tenge).

### 7. INVESTMENTS IN JOINT VENTURES

|   | 2016         | 2015        |
|---|--------------|-------------|
| Cost of investments at 1 January  | 3,464,364    | 3,024,081   |
| Share of profit of a joint venture  | 749,608      | 1,090,683   |
| Group's contribution to the share capital of a joint venture in the form of   | S 22 1 1 2 2 |             |
| property, plant and equipment   | 3            | 273,417     |
| Dividends   | (708,718)    | (1,358,688) |
| Share of profit from the revaluation of property, plant and equipment transferred to the charter capital of a joint venture | 369,144      | 434,871     |
| Cost of investments at 31 December  | 3,874,398    | 3,464,364   |
| Reclassification of investments in non-current assets held for sale (Note 16)   | (3,874,398)  |             |
| Cost of investments at 31 December  | -            | 3,464,364   |

Information on the Group's joint ventures at 31 December 2016 was as follows:

| - | Name                    | Nature of activity          | Place of activities/<br>place of registration | Share | Voting<br>share |
|---|-------------------------|-----------------------------|---|-------|-----------------|
|   | ROSSKAZZHELDORTRANS LLC | Overseas freight forwarding | Russian Federation                            | 50%   | 50%             |
|   | JSC Astyk Trans         | Grain transportation        | Republic of Kazakhstan                        | 50%   | 50%             |

As at 31 December 2016 and 2015, ROSSKAZZHELDORTRANS LLC does not carry out activities and the cost of investments is nil.

As at 31 December 2016, the Group classified investments in the joint venture, JSC Astyk Trans in non-current assets held for sale due to the planned sale of 50% share in this entity in 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Summary financial information in relation to the joint venture JSC Astyk Trans as at 31 December:

|   | 31 December<br>2016 | 31 December<br>2015 |
|---|---------------------|---------------------|
| Current assets, including                                       | 9,208,863           | 8,749,928           |
| Cash and cash equivalents                                       | 244,557             | 1,267,603           |
| Non-current assets  | 2,579,074           | 1,225,593           |
| Total assets  | 12,032,494          | 9,975,521           |
| Current liabilities   | 4,260,606           | 2,948,695           |
| Non-current liabilities   | 23,092              | 98,098              |
| Total liabilities   | 4,283,698           | 3,046,793           |
| Total net assets  | 7,748,796           | 6,928,728           |
| Ownership interest  | 50.00%              | 50.00%              |
| Net assets of a joint venture attributable to the Group         | 3,874,398           | 3,464,364           |
| Carrying value of investments                                   | 3,874,398           | 3,464,364           |
| Revenue   | 19,671,787          | 16,596,757          |
| Depreciation and amortisation                                   | (1,062,309)         | (2,462,498)         |
| Finance income  | 677,505             | 430,815             |
| Corporate income tax expenses                                   | (729,268)           | (401,004)           |
| Profit for the year and total comprehensive income              | 1,499,215           | 2,181,365           |
| Group's share in the joint venture's total comprehensive income | 749,608             | 1,090,683           |

# 8. OTHER NON-CURRENT ASSETS

|  | 31 December<br>2016                      | 31 December<br>2015                        |
|--|--|--|
| Value added tax recoverable Other non-current accounts receivable Advances to suppliers and contractors Non-current prepaid expenses | 965,906<br>426,294<br>489,019<br>138,116 | 3,066,246<br>483,861<br>474,194<br>361,100 |
|  | 2,019,335                                | 4,385,401                                  |
| Less: impairment of advances to suppliers and contractors  | (138,116)                                | (102,310)                                  |
|  | 1,881,219                                | 4,283,091                                  |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

#### 9. LOANS PROVIDED

|   | Maturity<br>date | Annual<br>interest<br>rate, % | 2016<br>US Dollars | 2016<br>thousand<br>tenge | 2015<br>US Dollars | 2015<br>thousand<br>tenge |
|---|------------------|-------------------------------|--------------------|---------------------------|--------------------|---------------------------|
| JSC NC KTZ<br>JSC KTZ-Freight<br>Transportations  | 11 May 2016      | 7.8433%                       |                    |                           | 324,000,000        | 109,988,280               |
| (JSC Locomotive<br>until June 2016)               | 11 May 2016      | 7.8433%                       | 2                  | 121                       | 26,000,000         | 8,826,220                 |
| Including/(less):<br>Fair value<br>adjustments of |                  |                               |                    |                           |                    |                           |
| loans   |                  |                               |                    | -                         | (358,079)          | (121,558)                 |
| Accrued interest                                  |                  |                               |                    |                           | 3,452,141          | 1,171,898                 |
| Total loans given                                 |                  |                               |                    | (*)                       | 353,094,062        | 119,864,840               |
| Less current portion                              |                  |                               |                    |                           | (353,094,062)      | (119,864,840)             |
|   |                  |                               |                    | -                         | -                  | -                         |

In May 2006, Kazakhstan Temir Zholy Finance B.V. (hereinafter – "the Issuer" or "KTZ Finance B.V."), a subsidiary of the Company, issued Eurobonds and granted long-term loans to KTZ and its subsidiary JSC KTZ-Freight Transportations.

In May 2016, these loans were repaid.

For the year ended 31 December 2016, interest income amounted to 3,361,926 thousand tenge (2015: 6,086,858 thousand tenge) (Note 27).

### 10. INVENTORIES

|  | 31 December<br>2016             | 31 December<br>2015             |
|--|---------------------------------|---------------------------------|
| Spare parts<br>Materials and supplies<br>Other | 4,255,514<br>478,305<br>416,832 | 3,529,887<br>580,257<br>472,850 |
|  | 5,150,651                       | 4,582,994                       |
| 11. TRADE ACCOUNTS RECEIVABLE                  |                                 |                                 |
|  | 31 December<br>2016             | 31 December<br>2015             |

|                                    | 2016       | 2015        |
|------------------------------------|------------|-------------|
| Trade accounts receivable          | 10,733,575 | 7,190,854   |
| Less: Allowance for doubtful debts | (620,781)  | (1,433,875) |
|                                    | 10,112,794 | 5,756,979   |

At 31 December 2016, trade receivables for services rendered to related parties comprised 25% (2015: 57.6%) of the Group's total trade receivables. Amounts of trade receivables from related parties are disclosed in Note 32.

As at 31 December 2016 and 2015, trade receivables mainly included amounts from buyers from the Republic of Kazakhstan.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

The following is an aging analysis of unimpaired trade receivables as at 31 December:

|  | 31 December 2016               | 31 December<br>2015           |
|--|--------------------------------|-------------------------------|
| Less than 60 days<br>60-90 days<br>91-120 days | 9,548,329<br>31,377<br>533,088 | 5,651,390<br>101,744<br>3,845 |
| Total  | 10,112,794_                    | 5,756,979                     |

Presented below is an analysis of age of impaired accounts receivable as at 31 December:

|  | 31 December 2016        | 31 December<br>2015       |
|--|-------------------------|---------------------------|
| 60-90 days<br>91-120 days<br>over 121 days | 4,247<br>270<br>616,264 | 366<br>7,091<br>1,426,418 |
| Total                                      | 620,781                 | 1,433,875                 |

As at 31 December, the Group's trade accounts receivable were denominated in the following currencies:

|                 | 31 December<br>2016 | 31 December<br>2015 |
|-----------------|---------------------|---------------------|
| Tenge           | 10,025,483          | 5,367,792           |
| Russian Roubles | 64,130              | 388,126             |
| US Dollars      | 23,181_             | 1,061               |
|                 | 10,112,794          | 5,756,979           |

The movement in the allowance for trade accounts receivable for the years ended 31 December are as follows:

|   | 2016                   | 2015                   |
|---|------------------------|------------------------|
| Allowance for doubtful debts at the beginning of the year Recovery/(accrued) for the year | (1,433,875)<br>813,094 | (546,439)<br>(887,436) |
| Allowance for doubtful debts at the end of the year                                       | (620,781)              | (1,433,875)            |

### 12. OTHER FINANCIAL ASSETS

As at 31 December, other financial assets included bank deposits with maturity dates of more than three months, but less than one year:

|   | 31 Decem      | ber 2016         | 31 Decem              | ber 2015                     |
|---|---------------|------------------|-----------------------|------------------------------|
|   | Interest rate | Thousand tenge   | Interest rate         | Thousand tenge               |
| JSC Tsesnabank<br>JSC Eurasian Bank<br>JSC Sberbank | 4.0%          | 66,658<br>18,331 | 5.3%<br>5.3%<br>13.5% | 6,015,253<br>68,003<br>5,000 |
|   |               | 84,989           |                       | 6,088,256                    |
| Accrued interest                                    |               | 14,281           |                       | 58                           |
|   |               | 99,270           |                       | 6,088,314                    |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

As at 31 December, other financial assets were denominated in the following currencies:

|   | 31 December<br>2016             | 31 December<br>2015               |
|---|---------------------------------|-----------------------------------|
| US Dollars<br>Tenge   | 99,270                          | 6,083,256<br>5,058                |
|   | 99,270                          | 6,088,314                         |
| 3. OTHER PREPAID TAXES  |                                 |                                   |
|   | 31 December<br>2016             | 31 December<br>2015               |
| Value added tax recoverable<br>Taxes recoverable other than income tax      | 2,274,497<br>2,778              | 2,801,729<br>5,753                |
|   | 2,277,275                       | 2,807,482                         |
| 4. OTHER CURRENT ASSETS   |                                 |                                   |
|   | 31 December<br>2016             | 31 December<br>2015               |
| Other accounts receivable<br>Advances paid to suppliers<br>Prepaid expenses | 1,484,834<br>928,088<br>209,894 | 5,738,935<br>4,403,388<br>172,305 |
|   | 2,622,816                       | 10,314,628                        |
| Less: Allowance for doubtful debts  | (849,937)                       | (921,674)                         |
|   | 1,772,879                       | 9,392,954                         |

As at 31 December 2016 and 2015, other current assets were denominated in tenge.

The movement in the allowance for other current assets for the years ended 31 December were as follows:

|  | 2016                | 2015                   |
|--|---------------------|------------------------|
| Allowance for doubtful debts at the beginning of the year<br>Recovery/(accrued) for the year | (921,674)<br>71,737 | (479,721)<br>(441,953) |
| Allowance for doubtful debts at the end of the year  | (849,937)           | (921,674)              |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

### 15. CASH AND CASH EQUIVALENTS

|  | 31 December<br>2016                     | 31 December<br>2015                                    |
|--|---|--|
| Cash in bank accounts in tenge Cash in bank accounts in US Dollars Cash in bank accounts in Russian Roubles Cash in bank accounts in Euro Short-term deposits in tenge | 653,076<br>140,913<br>138,632<br>23,090 | 371,564<br>1,459,960<br>513,941<br>73,162<br>3,416,840 |
|  | 955,711                                 | 5,835,467  |
| Cash included in non-current assets classifled as held for sale  | 277,467                                 |  |
|  | 1,233,178                               | 5,835,467  |

# 16. NON-CURRENT ASSETS CLASSIFIED AS HELD FOR SALE

|   | 31 December<br>2016 | 31 December<br>2015 |
|---|---------------------|---------------------|
| 50% share in JSC Astyk Trans                                  | 3,874,398           |                     |
| 90% share in LLC Regional Forward Logistics (LLC RFL)         | 3,303,572           | -                   |
| 100% share in JSC Centre of Transportation Services (JSC CTS) | 1,326,057           | -                   |
| Freight carriages held for sale                               | 163,552             | 122,397             |
| Emerald Quarter administrative building                       | -                   | 4,997,502           |
|   | 8,667,579           | 5,119,899           |
| Liabilities associated with non-current assets held for sale  | (3,638,088)         |                     |
| Total   | 5,029,491           | 5,119,899           |

On 30 December 2016 online bids took place to sell interest in JSC Astyk Trans, LLC RFL and JSC CTS. As at 31 December 2016, the Group reclassified investments in subsidiaries and in a joint venture to non-current assets held for sale.

On 29 December 2015, the Group entered into a purchase and sale agreement for an interest in the Emerald Quarter administrative building. In 2016, ownership rights were transferred to the buyer of the administrative building and the outstanding amount of 4,997,502 thousand tenge was repaid.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Non-current assets held for sale and liabilities associated with non-current assets held for sale are presented as follows:

|   | LLC RFL<br>31 December<br>2016 | JSC CTS<br>31 December<br>2016 | Total<br>31 December<br>2016 |
|---|--------------------------------|--------------------------------|------------------------------|
| Property, plant and equipment   | 11,340                         | 593,380                        | 604,720                      |
| Intangible assets   | ,                              | 449                            | 449                          |
| Inventories   |                                | 3,134                          | 3,134                        |
| Trade accounts receivable   | 2,435,081                      | 161,255                        | 2,596,336                    |
| Income tax prepaid  | 72,215                         | 163,762                        | 235,977                      |
| Other taxes prepaid   | 684                            | 293,581                        | 294,265                      |
| Other current assets  | 579,865                        | 37,416                         | 617,281                      |
| Cash and cash equivalents   | 204,387                        | 73,080                         | 277,467                      |
| Assets held for sale  | 3,303,572                      | 1,326,057                      | 4,629,629                    |
| Deferred income tax liabilities   |                                | (283,037)                      | (283,037)                    |
| Current portion of liabilities under long-term loans<br>Current portion of liabilities under employee benefit |                                | (55,046)                       | (55,046)                     |
| obligations   | (9,942)                        | (4,791)                        | (14,733)                     |
| Trade accounts payable  | (2,704,954)                    | (154,229)                      | (2,859,183)                  |
| Other taxes payable and obligatory payments to  |                                |                                |                              |
| budget  | (198,796)                      | (81,006)                       | (279,802)                    |
| Other current liabilities   | (118,058)                      | (28,229)                       | (146,287)                    |
| Liabilities related to assets held for sale   | (3,031,750)                    | (606,338)                      | (3,638,088)                  |
| Net assets classified as held for sale  | 271,822                        | 719,719                        | 991,541                      |

### 17. SHARE CAPITAL

|                     | Number of<br>shares<br>authorised for<br>issue | Issued, number of shares | Par value,<br>in tenge | Share capital,<br>in thousands of<br>tenge |
|---------------------|--|--------------------------|------------------------|--|
| At 31 December 2016 | 123,000,000                                    | 62,303,295               | 1,000                  | 67,726,866                                 |
| At 31 December 2015 | 123,000,000                                    | 62,303,295               | 1,000                  | 67,726,866                                 |

Share capital of the Company was formed through issuances of shares based on the decision of the Parent. The shares have been paid by assets, mainly, freight carriages.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

### 18. INCOME TAX

|  | 2016                               | 2015                              |
|--|------------------------------------|-----------------------------------|
| Current income tax expenses<br>Adjustment in respect of prior years<br>Deferred income tax benefit | 115,769<br>(76,184)<br>(3,092,121) | 158,462<br>742,936<br>(3,223,425) |
|  | (3,052,536)                        | (2,322,027)                       |

A reconciliation of income tax benefit, calculated based on loss before tax at the statutory income tax rate, with income tax expenses is provided below:

|  | 2016                                 | 2015                               |
|--|--------------------------------------|------------------------------------|
| Loss before income tax Official tax rate   | (18,114,962)<br>20%                  | (241,329,706)<br>20%               |
| Theoretical tax benefit at the statutory income tax rate   | (3,622,992)                          | (48,265,941)                       |
| Tax effect of expenses that are not deductible for tax purposes:<br>Adjustment in respect of previous years<br>Non-deductible expenses<br>Change in unrecognized deferred tax assets | (76,184)<br>9,552,799<br>(8,906,158) | 742,936<br>4,008,763<br>41,192,215 |
| Income tax benefit recognised through profit or loss   | (3,052,536)                          | (2,322,027)                        |

Deferred tax balances calculated by applying the statutory tax rates in effect at the respective reporting dates to the temporary differences between the tax basis of assets and liabilities and the amounts reported in the consolidated financial statements, are as follows at 31 December:

|  | 2016                      | 2015                      |
|--|---------------------------|---------------------------|
| Deferred tax assets:   | 13                        |                           |
| Tax losses carried forward   | 44,749,899                | 39,050,382                |
| Trade accounts receivable  | 124,506                   | 286,775                   |
| Discount on loan receivables   | 185,105                   | 151,236                   |
| Accrued liabilities to employees   | 37,394                    | 45,224                    |
| Other  | 215,668                   | 21,437                    |
|  | 45,312,572                | 39,555,054                |
| Deferred tax liabilities:  |                           |                           |
| Property, plant and equipment and other non-current assets Other                           | (52,272,751)<br>(125,052) | (49,892,209)<br>(123,234) |
|  | (52,397,803)              | (50,015,443)              |
| Total net deferred tax liabilities   | (7,085,231)               | (10,460,389)              |
| Movement in temporary differences during the year:   |                           |                           |
|  | 2016                      | 2015                      |
| Net deferred income tax liability at the beginning of the year                             | 10,460,389                | 13,709,695                |
| Transfer from liabilities of discontinued operations classified as assets<br>held for sale |                           | (25,881)                  |
| Transfer to liabilities associated with assets held for sale (Note 16)                     | (283,037)                 |                           |
| Recorded in profit or loss   | (3,092,121)               | (3,223,425)               |
| Net deferred income tax liability at the end of the year                                   | (7,085,231)               | 10,460,389                |

In 2016, the Group recognised deferred tax assets related to indexation of liabilities on intragroup loans to 8,906,158 thousand tenge, in portion that will be used in future, in 10 years (2015: the Group did not recognise deferred tax assets related to indexation of liabilities on intragroup loans of 41,192,215 thousand tenge).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

The following is the analysis of deferred tax assets and liabilities presented in the consolidated statement of financial position:

|   | 31 December<br>2016    | 31 December<br>2015     |
|---|------------------------|-------------------------|
| Deferred income tax assets Deferred income tax liabilities                            | 390,572<br>(7,475,803) | 272,976<br>(10,733,365) |
| Deferred tax liabilities included in liabilities associated with assets held for sale | (283,038)              |                         |
|   | (7,368,269)            | (10,460,389)            |

Deferred tax asset relates to subsidiary Kazakhstan Carriage Construction Company LLP.

### 19. LONG-TERM LOANS

As at 31 December, long-term loans, including interest, included:

| ember<br>15                             |
|---|
| 200                                     |
|   |
| 56,396                                  |
| 194,000                                 |
| 159,671                                 |
|   |
| 000,000                                 |
|   |
| -                                       |
|   |
| 59,499                                  |
|   |
| 544,245                                 |
|   |
|   |
| 42,856                                  |
| 0.0000000000000000000000000000000000000 |
| 395,842                                 |
| 359,624                                 |
| 312,133                                 |
| 81,274)                                 |
| 30,859                                  |
| 6 3 3                                   |

As at 31 December 2016 and 2015, loans according to maturity dates were represented as follows:

| Within:      | 2016         | 2015        |
|--------------|--------------|-------------|
| 1 to 2 years | 2,623,585    | 74,203,708  |
| 2 to 3 years | 2,623,585    | 13,084,934  |
| 3 to 4 years | 2,623,585    | 2,254,081   |
| 4 to 5 years | 2,623,585    | 1,127,040   |
| over 5 years | 443,748,140_ | 437,061,096 |
| Total        | 454,242,480  | 527,730,859 |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

As at 31 December, the Group's long-term loans were denominated in the following currencies:

|            | 2016        | 2015        |
|------------|-------------|-------------|
| US Dollars | 462,194,294 | 486,477,277 |
| Tenge      | 61,014,526  | 60,834,856  |
|            | 523,208,820 | 547,312,133 |

On 22 December 2016, the Group, the Parent and EBRD concluded an agreement to restructure loans. According to the agreement, EBRD loans issued to the Group and the EBRD loan to the Parent were restructured and combined into one. The loan interest rate is 4.35% + 6-month LIBOR, taking into account agreement adjustments. The loan maturity date is 24 July 2026.

### 20. DEBT SECURITIES ISSUED

|   | Maturity date | Annual interest rate, % | 31 December<br>2016 | 31 December<br>2015 |
|---|---------------|-------------------------|---------------------|---------------------|
| Eurobonds issued at<br>98.292%- Tranche 2                   | 11 May 2016   | 7%                      |                     | 119,003,306         |
| Including:  |               |                         |                     |                     |
| Discount on debt securities issued                          |               |                         | -                   | (121,558)           |
| Accrued Interest on debt<br>securities issued               |               |                         |                     | 1,163,952           |
| Total debt securities issued                                |               |                         | -                   | 120,045,700         |
| Less short-term interest due<br>Less the current portion of |               |                         | 5                   | (1,163,952)         |
| long-term loans   |               |                         |                     | (118,881,748)       |
|   |               |                         |                     | -                   |

On 11 May 2006, the Issuer issued two Eurobond tranches for a total of US Dollars 800,000,000 to circulate outside of the USA in accordance with Regulation S under the United States Securities Act of 1933.

In 2016 liabilities under these debt securities were repaid.

### 21. TRADE ACCOUNTS PAYABLE

|   | 31 December<br>2016 | 31 December<br>2015 |
|---|---------------------|---------------------|
| For services provided                       | 5,376,540           | 4,655,912           |
| For inventories                             | 3,002,320           | 2,338,108           |
| For supply of property, plant and equipment | 857,429_            | 628,167             |
|   | 9,236,289           | 7,622,187           |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

As at 31 December, the Group's trade accounts payable were denominated in the following currencies:

|                 | 31 December 2016 | 31 December<br>2015 |
|-----------------|------------------|---------------------|
| Tenge           | 8,595,336        | 6,939,993           |
| Russian Roubles | 329,451          | 135,908             |
| US Dollars      | 299,281          | 535,281             |
| Euro            | 12,221_          | 11,005              |
|                 | 9,236,289        | 7,622,187           |

# 22. TAXES PAYABLE AND OBLIGATORY PAYMENTS TO BUDGET

|  | 31 December<br>2016          | 31 December<br>2015             |
|--|------------------------------|---------------------------------|
| Withholding tax on non-residents<br>Value added tax payable<br>Other | 962,846<br>93,679<br>142,578 | 1,077,356<br>512,500<br>241,926 |
|  | 1,199,103                    | 1,831,782                       |

### 23. OTHER CURRENT LIABILITIES

|                               | 31 December<br>2016 | 31 December<br>2015 |
|-------------------------------|---------------------|---------------------|
| Advances received             | 1,986,878           | 4,468,545           |
| Provision for unused vacation | 186,970             | 226,120             |
| Current payroll liabilities   | 64,673              | 30,868              |
| Other liabilities             | 269,523             | 412,225             |
|                               | 2,508,044           | 5,137,758           |

# 24. REVENUE FROM SERVICES PROVIDED

| 2016       | 2015                                 |
|------------|--------------------------------------|
| 50,626,644 | 43,821,036                           |
| 25,744,559 | 29,163,790                           |
| 3,138,213  | 3,217,219                            |
| 1,759,390  | 2,611,643                            |
| 81,268,806 | 78,813,688                           |
|            | 25,744,559<br>3,138,213<br>1,759,390 |

For the year ended 31 December 2016, 92.2% of revenue from carriage operator services were generated from companies – residents of the Republic of Kazakhstan (2015: 74%).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

# 25. COST OF SALES

| 25. COST OF SALES   |            |            |
|---|------------|------------|
|   | 2016       | 2015       |
| Railway tariffs   | 26,739,021 | 24,100,165 |
| Depreciation and amortisation                             | 19,974,755 | 21,492,490 |
| Freight carriages and spare parts repair expenses         | 10,656,547 | 8,831,718  |
| Materials and supplies                                    | 6,503,842  | 5,207,324  |
| Personnel costs, including short-term provisions          | 1,737,920  | 1,603,922  |
| Security expenses   | 233,088    | 234,821    |
| Other services  | 1,556,882  | 1,881,108  |
|   | 67,402,055 | 63,351,548 |
| Personnel costs for the year ended 31 December included:  |            |            |
|   | 2016       | 2015       |
| Salaries  | 1,543,138  | 1,421,725  |
| Social tax  | 212,973    | 184,028    |
| Unused vacation provision recovery                        | (18,191)   | (1,831)    |
|   | 1,737,920  | 1,603,922  |
| 26. GENERAL AND ADMINISTRATIVE EXPENSES                   | 2016       | 2015       |
|   | 2010       | 2015       |
| Taxes   | 3,242,039  | 4,899,521  |
| Loss on impairment of assets held for sale                | 1,975,884  |            |
| Personnel costs, including short-term provisions          | 1,806,833  | 1,633,344  |
| Operating lease expenses                                  | 604,859    | 264,665    |
| Depreciation and amortisation                             | 185,389    | 299,943    |
| Allowances for doubtful debts                             | 168,543    | 1,329,389  |
| Professional services (consulting, audit and legal)       | 127,413    | 80,828     |
| Employee benefit obligation expenses                      | 47,801     | 103,087    |
| Other services  | 1,444,103  | 908,114    |
|   | 9,602,864  | 9,518,891  |
| Personnel costs for the years ended 31 December included: |            |            |
|   | 2016       | 2015       |
| Salaries  | 1,619,726  | 1,435,663  |
| Social tax  | 193,722    | 177,757    |
| (Recovery)/accrual of provision for unused vacation       | (6,615)    | 19,924     |
|   |            |            |

1,806,833

1,633,344

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

#### 27. FINANCE INCOME

|  | 2016      | 2015      |
|--|-----------|-----------|
| Finance income on loans provided (Note 9)  | 3,361,926 | 6,086,858 |
| Finance income on short-term investments and deposits  Income in the form of interest on cash balances and discount on | 456,026   | 414,828   |
| apartments   | 131,570   | 44,791    |
| Amortization of the premium on long-term debt securities   | 100,791   | 214,168   |
|  | 4,050,313 | 6,760,645 |

### 28. FINANCE COSTS

| 2016       | 2015                               |
|------------|------------------------------------|
| 35,156,143 | 25,155,413                         |
| 3,000,444  | 5,645,249                          |
| 308,219    | 76,744                             |
| 38,464,806 | 30,877,406                         |
|            | 35,156,143<br>3,000,444<br>308,219 |

#### 29. FINANCIAL AND CONTINGENT LIABILITIES

### Contractual liabilities

As at 31 December 2016, the Group had contractual commitments of 6,662,217 thousand tenge (31 December 2015: 9,437,025 thousand tenge). These commitments include amounts to acquire property, plant and equipment, inventories and services.

### Contingent liabilities

### Litigation

The Group is subject to various legal proceedings related to business operations, such as property damage claims. The Group does not believe that pending or threatened claims of these types, individually or in aggregate, are likely to have any material adverse effect on the Group's consolidated financial position or results of operations.

### Compliance with legislation

Since the Group has a dominant (monopolist) position as a platform operator, operating carriages and leasing railway carriages, the regulator monitors tariffs (prices) for these services.

The Group assesses the likelihood of occurrence of material liabilities and accrues provisions in its consolidated financial statements only when it is probable that events giving rise to obligations will occur and the amount of the liability can be reasonably estimated.

No provision has been made in these consolidated financial statements for any of the contingent liabilities mentioned above.

### Insurance

The Group is obliged to take out insurance against injuries to employees and liability insurance of vehicle owner.

In 2016 and 2015, a significant portion of the Group's property, plant and equipment was not insured. It was not insured against business interruptions and damage to third party property or the environment due to accidents at its facilities or relating to its operations.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

### Guarantees

|   |   |                     | Period of           | Amount of                   |
|---|---|---------------------|---------------------|-----------------------------|
|   | Purpose of guarantee  | Issue date          | guarantee           | guarantee                   |
| Kazakhstan<br>Temir Zholy<br>Finance B.V. | Under a supplementary trust agreement, Kaztemirtrans and KTZ-Freight Transportations provide jointly and individually an unconditional and irrevocable guarantee of the timely repayment of the principal and accrued interest on the Eurobonds.      | 6 October<br>2014   | 6 April<br>2024     | US Dollars<br>700,000,000   |
| Kazakhstan<br>Temir Zholy<br>Finance B.V. | Under a supplementary trust agreement, Kaztemirtrans and KTZ-Freight Transportations provide jointly and individually an unconditional and irrevocable guarantee of the timely repayment of the principal and accrued interest on the Eurobonds.      | 10 July<br>2012     | 10 July<br>2042     | US Dollars<br>800,000,000   |
| Kazakhstan<br>Temir Zholy<br>Finance B.V. | Under a supplementary trust agreement, Kaztemirtrans and KTZ-Freight Transportations provide jointly and individually an unconditional and irrevocable guarantee of the timely repayment of the principal and accrued interest on the Eurobonds.      | 30 November<br>2012 | 30 November<br>2042 | US Dollars<br>300,000,000   |
| Kazakhstan<br>Temir Zholy<br>Finance B.V. | Under the credit contract between KTZ-Freight<br>Transportations and US Export Import Bank, Kaztemirtrans<br>and the Parent provide a guarantee.  | 26 November<br>2012 | 26 November<br>2022 | US Dollars<br>424,856,806   |
| Kazakhstan<br>Temir Zholy<br>Finance B.V. | Under the framework loan agreement, Kaztemirtrans provides a guarantee on the timely repayment of the debt.   | 3 December<br>2010  |                     | 2,428,091,000<br>tenge      |
| Credit Suisse<br>Zurich Bank              | Under a supplementary trust agreement, KTZ, Kaztemirtrans and KTZ-Freight Transportations provide jointly and individually an unconditional and irrevocable guarantee of the timely repayment of the principal and accrued interest on the Eurobonds. |                     | 20 June<br>2019     | 100,000,000<br>Swiss Francs |
| Credit Suisse<br>Zurlch Bank              | Under a supplementary trust agreement, KTZ, Kaztemirtrans and KTZ-Freight Transportations provide jointly and individually an unconditional and irrevocable guarantee of the timely repayment of the principal and accrued interest on the Eurobonds. | 20 June<br>2014     | 20 June<br>2022     | 185,000,000<br>Swiss Francs |

As at 31 December 2016 and 2015, the Company had no liabilities related to these guarantees.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

#### 30. SUBSIDIARIES

As at 31 December, the Group's subsidiaries and their operations were as follows:

| Subsidiary                               | Nature of operations  | Country            | Ownership interest, %  |                        |  |
|--|---|--------------------|------------------------|------------------------|--|
|  |   |                    | 31<br>December<br>2016 | 31<br>December<br>2015 |  |
| JSC Centre of Transportation<br>Services | Transportation and<br>freight forwarding<br>services                            | Kazakhstan         | % <del>*</del> :       | 100.00                 |  |
| Kazakhstan Temir Zholy<br>Finance B.V.   | Financing of the Parent<br>and its subsidiaries                                 | The<br>Netherlands | 100.00                 | 100.00                 |  |
| Kazakhstan Carriage                      |   |                    |                        |                        |  |
| Construction Company LLP<br>(KCCC LLP)   | Manufacture of freight<br>carriages<br>Transportation and<br>freight forwarding | Kazakhstan         | 69.94                  | 69.94                  |  |
| Regional Forward Logistics LLC           | services  | Russia             | -                      | 90.00                  |  |

As at 31 December 2016, the Group reclassified its share in JSC CTS and LLC RFL into assets held for sale (Note 16).

During 2015, there were no changes in Group structure.

There is a number of court decisions against a subsidiary KCCC LLP based on the claims of creditors for the recovery of accounts payable. As at 31 December 2016, the amount of claims of accounts payable is 817,699 thousand tenge.

As at 31 December 31 2016, for the purposes of financial improvement of KCCC LLP, JSC Kaztemirtrans and LLP ZIKSTO concluded an agreement for trust management of 69.94% of the share in LLP Kazakhstan Carriage Construction Company No. 01-04/2-HПKP dated 1 April 2016. Transfer of a share in trust management does not entail the transfer of ownership.

As at 31 December 2015, the Group has developed a roadmap for the rehabilitation and reorganization of KCCC LLP for 2016-2017, according to which the following activities were provided:

- A memorandum for cooperation in the field of car building with JSC National Company Kazakhstan Engineering was developed. In the framework of this memorandum between JSC Kaztemirtrans and JSC ZIKSTO, it is planned to conclude a contract of trust management of 69.94% share of JSC Kaztemirtrans in the share capital of KCCC LLP;
- Measures are planned to reorganize KCCC LLP through creation of a joint company with a carriage Company JSC ZIKSTO;
- It is planned to refinance loans of KCCC LLP at JSC ATF Bank, as well as attracting additional funding.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

# 31. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's major financial instruments are cash, short-term deposits, loans, as well as accounts receivable and accounts payable. Applicable risks to the Group's financial instruments are interest rate risk, foreign currency risk and credit risk. The Group also monitors the market risk and liquidity risk arising on all of its financial instruments.

### Capital risk management

The Group manages capital risk to ensure that it can continue as a going concern maximising profits for its Parent and optimising its debt to equity ratio.

The Group's capital structure includes share capital and retained earnings as disclosed in the consolidated statement of changes in equity.

# Summary of significant accounting policies

The significant accounting policies and adopted methods, including criteria of recognition, basis for estimates and the basis for recognition of income and expenses with respect to each class of financial assets, financial liabilities and equity instruments are disclosed in Note 4 to the consolidated financial statements.

### Objectives of financial risk management

Risk management is an essential element of the Group's operations. The Group monitors and manages financial risks relating to its operations through internal risk reports that describe the exposure to risk by the degree and size of risks. These risks include the market risk (including currency risk, fair value interest rate risk and price risk), liquidity risk and interest rate risk related to cash flow. The description of the Group's risk management policies in relation to those risks follows.

### Interest rate risk

Interest rate risk is the risk of changes in market interest rates which can result in a decrease on investment returns and an increase in cash outflow due to borrowings. The Group limits the interest rate risk by monitoring changes in interest rates in currencies in which cash, investments and borrowings are denominated, and through the receipt of borrowings with fixed and floating interest rates.

The Group's exposure to the interest rate risk relates mainly to other financial assets and long-term borrowings (Notes 12 and 19). The weighted average effective interest rates were as follows as at 31 December:

|                             | 2016<br>_(% per year) | (% per year) |
|-----------------------------|-----------------------|--------------|
| Deposits: tenge             |                       | 13.5%        |
| Deposits: US Dollars        | 3%-4%                 | 5.3%         |
| Long-term loans: US Dollars | 4.3%-9.73%            | 3.58%-9.25%  |
| Long-term loans: tenge      | 7.20%-19.5%           | 7.20%-23.67% |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

### Interest rate risk, sensitivity analysis

Mainly, changes in interest rates have an impact on loans, by changing their fair value (liabilities with fixed interest rates), or future cash flows on them (liabilities with floating rates).

The analysis below presents sensitivity in terms of fluctuation of interest rates on non-derivative instruments as at the reporting date. As for the liabilities with floating interest rates, the analysis was prepared based on the assumption that the amount of outstanding liabilities remained outstanding for the whole year. In preparation of management reports on interest rate risks for the key management of the Group, an assumption is made that the interest rate will be changed by 1%, which matches management's expectations regarding reasonably possible fluctuations of interest rates.

If interest rates on liabilities were 1% more/less and all other variables remained unchanged, the Group's profit for the year ended 31 December 2016 and retained earnings as at 31 December 2016 would decrease/increase by 5,419,945 thousand tenge (2015: 433,433 thousand tenge).

### Currency risk

The Group carries out transactions in foreign currency. As at 31 December 2016, loans denominated in foreign currency, as well as loans received from JSC NC KTZ that are subject to indexation (Note 19) amounted to 462,194,294 thousand tenge.

For the year ended 31 December 2016, foreign exchange gain was 9,670,999 thousand tenge (2015: foreign exchange loss of 225,226,146 thousand tenge).

The amounts of the Group's financial instruments denominated in foreign currencies are recorded in tenge. The change in the tenge exchange rate against foreign currency may lead to the increase of the Group's expenses due to the growth of the exchange rate.

The Group limits foreign exchange risk by monitoring changes in foreign exchange rates in which cash, trade receivables, trade payables, and long-term borrowings are denominated.

Foreign currency sensitivity analysis

The Group is mainly exposed to change in US Dollar exchange rates.

The following table reflects the Group's sensitivity to 40% (2015: 40%) increases and decreases in the value of the tenge with respect to the relevant foreign currencies. 40% - is the sensitivity rate used in the preparation of internal currency risk reports for key management and represents management's evaluation of reasonably possible changes in exchange rates. The sensitivity analysis includes only outstanding monetary positions in foreign currency and adjusts their balance at the end of the period taking into account a 40% change in exchange rates. The sensitivity analysis includes a) cash and cash equivalents, b) other financial assets, c) long-term loans, d) trade accounts receivable and payable.

The following table indicates changes in financial assets and liabilities, if the tenge strengthens by 40% with respect to the relevant currency. A positive figure indicates an increase in profits for the reporting period and negative indicates a decrease in profits. If tenge weakens by 40% with respect to the relevant currency, there will be an equal and opposite effect on profit.

|                      | US Dollars               |                             |  |  |
|----------------------|--------------------------|-----------------------------|--|--|
|                      | 2016                     | 2015                        |  |  |
| Financial labilities | 122,278<br>(184,880,894) | (50,963,647)<br>242,823,303 |  |  |
| Net effect           | 184,758,616              | 191,859,656                 |  |  |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

The carrying amount of financial assets and financial liabilities denominated in foreign currencies as at 31 December is presented below:

|                                     | 2016        | 2015        |
|-------------------------------------|-------------|-------------|
| Financial assets<br>US Dollars      | 305,695     | 127,409,117 |
| Financial liabilities<br>US Dollars | 462,202,234 | 607,058,258 |

#### Credit risk

The credit risk arising from counterparties' failure to meet the terms of agreements with the Group's financial instruments is usually limited to the amounts, if any, by which counterparty liabilities exceed the Group's liabilities to these counterparties. The Group's policy provides for operations with financial instruments to be conducted with solvent counterparties.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset. The Group believes that its maximum risk equals the value of trade accounts receivable (Note 11), less allowance for doubtful debts as at the reporting date.

Credit risk concentration can arise in the event of several debts from one borrower or group of borrowers with similar borrowing terms, where there is a basis to expect that changes in economic terms or other circumstances can equally affect their capacity to meet their obligations.

The Group's policy provides for constant control over transactions to be held with customers who have adequate credit history, and that the transactions do not exceed set credit limits.

As at 31 December 2016, the Group, primarily, placed cash on current and savings bank accounts in banks with the credit ratings of at least "B" according to Standard & Poor's.

#### Market risk

Market risk is the risk of possible fluctuations in the value of financial instruments as a result of changes in market prices. As the Group has a dominating market position, the risk of possible fluctuations in the value of the financial instruments is remote.

### Liquidity risk

The ultimate responsibility for managing liquidity risk rests with the Group's shareholder who created the necessary liquidity risk management system for the Group's management in accordance with liquidity management requirements and short-, medium- and long-term financing.

Management of the Group developed a debt portfolio management policy for 2016-2020, according to which the Group plans to refinance the loan of JSC National Welfare Fund Samruk-Kazyna in 2017 for 10 years. Management of the Group has also reached an agreement to restructure EBRD loans, including a loan of the Parent. According to the agreement, EBRD loans issued to the Group and the EBRD loan to the Parent were restructured and combined into one. The loan interest rate is 4.35% + 6-month LIBOR, taking into account agreement adjustments. The loan repayment date is 24 July 2026.

# Liquidity risk tables

The following table reflects the Group's contractual terms for its non-derivative financial liabilities. The table was prepared using undiscounted cash flows on financial liabilities on the basis of the earliest date at which the Group will be required to pay. The table includes cash flows for both interest and principal.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

|  | Weighted<br>average<br>interest<br>rate | Up to 1 year          | 1-2 years  | 2-3 years  | 3-4 years  | 4-5 years  | Over 5 years | Total                  |
|--|---|-----------------------|------------|------------|------------|--|--------------|------------------------|
| 31 December 2016 Non-interest bearing: Trade accounts                  | 2.030:                                  |                       |            |            | 200        | -  |              |                        |
| payable  | 80                                      | 9,236,289             |            | _          |            |  | _            | 9,236,289              |
| Other current liabilities  | 2                                       | 334,196               |            |            |            | -  | -            | 334,196                |
| Interest-bearing:  |   |                       |            |            |            |  |              |                        |
| Long-term loans with a<br>floating interest rate                       | 3.6%-23.7%                              | 8,857,827             | 3,996,066  | 3,851,564  | 3,709,635  | 3,562,559  | 15,646,251   | 39,623,902             |
| Long-term loans with a   |   |                       |            | 20 440 254 |            | 20 204 246   | 000 000 076  |                        |
| fixed interest rate  | 5.6-7.2%                                | 91,494,851            | 28,410,851 | 28,410,851 | 28,410,851 | 28,394,016   | 908,898,976  | 1,114,020,396          |
| 31 December 2015<br>Non-interest bearing:<br>Trade accounts<br>payable |   | 7,622,187             |            |            |            |  | 3            | 7,622,187<br>443,093   |
| Other current liabilities  |   | 443,093               |            | -          | -          | -  |              | 443,093                |
| Interest-bearing;  |   |                       |            |            |            |  |              |                        |
| Long-term loans with a<br>floating interest rate                       | 3.2%-3.6%                               | 16,936,579            | 15,302,238 | 13,651,543 | 2,351,987  | 1,141,752  |              | 49,384,099             |
| Long-term loans with a<br>fixed interest rate                          | 5.6%-7.2%                               | 33,303,689            | 92,055,689 | 28,983,689 | 28,983,689 | 126,092,391  | 828,621,861  | 1,138,041,007          |
| Debt securities with a   | 210 10 736 10                           |                       |            |            |            |  |              |                        |
| fixed interest rate<br>Finance lease liabilities                       | 7%<br>10.5%                             | 121,895,000<br>66,470 | -          |            | 3          | 162,622  | 2            | 121,895,000<br>229,092 |
| I mance lease natimites  | A-01-02-70                              | 00,470                |            |            |            | A STATE OF THE PARTY OF THE PAR |              | 2570700000             |

The following table reflects the expected maturity dates of the Group's non-derivative financial assets. It was prepared based on the undiscounted contractual terms of financial assets, including interest to be received on them, except when the Group expects the cash flow in a different period.

|  | Weighted<br>average<br>interest | ı            |             |             |
|--|---------------------------------|--------------|-------------|-------------|
|  | rate                            | Up to 1 year | Indefinite  | Total       |
| 31 December 2016   |                                 |              |             |             |
| Non-interest bearing:  |                                 |              |             |             |
| Cash and cash equivalents  | -                               | 1,229,829    |             | 1,229,829   |
| Trade accounts receivable  |                                 | 10,733,575   | (620,781)   | 10,112,794  |
| Other current assets   |                                 | 1,484,834    | (838,735)   | 646,099     |
| Interest-bearing:  |                                 |              |             |             |
| Cash and cash equivalents  | +                               | 3,349        | 200         | 3,349       |
| Other financial assets   | 3%-4%                           | 99,270       | -           | 99,270      |
| 31 December 2015<br>Non-interest bearing:  |                                 |              |             |             |
| Cash and cash equivalents  |                                 | 2,418,627    |             | 2,418,627   |
| Trade accounts receivable  | 0.50                            | 7,190,854    | (1,433,875) | 5,756,979   |
| Other current assets   | -                               | 1,799,271    | -           | 1,799,271   |
| Interest-bearing:  |                                 |              |             |             |
| The state of the s | 40%-                            |              |             |             |
| Cash and cash equivalents  | 44.5%                           | 3,451,286    | (3)         | 3,451,286   |
| Control of the Contro | 5.3%-                           | 2727227222   |             |             |
| Other financial assets   | 13.5%                           | 6,242,643    | -           | 6,242,643   |
| Loans provided   | 7.84%                           | 131,478,097  |             | 131,478,097 |

### Fair value of financial instruments

The following methods and assumptions were used by the Group to estimate the fair value of financial instruments:

Cash and cash equivalents

The carrying amount of cash and cash equivalents approximates its fair value due to the short-term maturity of these financial instruments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Trade and other accounts receivable and payable

For assets and liabilities with maturity less than twelve months, the carrying amount approximates fair value due to the short-term maturity of these financial instruments.

For assets and liabilities with maturity longer than twelve months, the carrying amount represents the current value of estimated future cash flows discounted using market rates effective as at the end of the reporting year.

Loans

Average market rates on borrowed funds were as follows as at 31 December:

|                  | 2016<br>(% per annum) | 2015<br>(% per annum) |
|------------------|-----------------------|-----------------------|
| Tenge            | 250000                |                       |
| 1 to 5 years     | 12.8                  | 13.9                  |
| Over 5 years     | 14.4                  | 9.3                   |
| Foreign currency |                       |                       |
| 1 to 5 years     | 7.0                   | 8.1                   |
| Over 5 years     | 8.7                   | 5.8                   |

The fair value hierarchy of the long-term loans is level 2. As at 31 December 2016 and 2015, there were no transfers between hierarchy levels.

Management of the Group believes that the carrying amount of the long-term loans is approximately equal to their fair value.

#### 32. RELATED PARTY TRANSACTIONS

For the purposes of these consolidated financial statements, parties are considered to be related if one party has the ability to control another party or exercise significant influence over this party in making financial or operational decisions. Also parties under common control of the Group are considered to be related. In considering each possible related party relationship, attention is paid to the substance of the relationship, and not merely the legal form.

Related parties may enter into transactions that unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.

The nature of related party relationships for those related parties with whom the Company conducted significant transactions or had a significant outstanding balance as at 31 December is set out below.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

|  |                     | Shareholder        | Entities of the<br>Shareholder's<br>Group | Joint ventures,<br>in which the<br>group is<br>participant | Other<br>related<br>parties  | Total       |
|--|---------------------|--------------------|---|--|--|-------------|
| Due from related parties for goods and | 31 December<br>2016 | 476,546            | 7,447,199                                 | 1,538,135  | 4,509  | 9,466,389   |
| services                               | 31 December         | 470,340            | 7,447,133                                 | 1,000,100  | 4,303  | 5,400,305   |
| aci vices                              | 2015                | 7,835,984          | 58,546                                    | 167,416  | 118,228  | 8,180,174   |
| Including allowance                    | 31 December         |                    |   |  |  |             |
| for doubtful debts                     | 2016                |                    | 239,915                                   | 167,416  | 625  | 407,956     |
|  | 31 December         |                    | 777677                                    | 17/71/1/17/1   | 77.76  | 1011000     |
|  | 2015                | -                  | 261,154                                   | +  | 625  | 261,779     |
| Due to related parties                 | 31 December         |                    |   |  |  |             |
| for goods and                          | 2016                | 1,477,968          | 528,309                                   | 19,139   | 260,030  | 2,332,525   |
| services                               | 31 December         | TANK OF THE SECOND | (0.000000000000000000000000000000000000   | 701777   | 000000000000000000000000000000000000000  |             |
|  | 2015                | 560,155            | 71,825                                    | 34,710   | 962,544  | 1,629,234   |
| Loans received                         | 31 December         |                    |   |  |  |             |
| Louis received                         | 2016                | 429,264,608        |   |  | 60,000,000   | 489,264,608 |
|  | 31 December         |                    |   |  | 100 Million (100 M |             |
|  | 2015                | 437,210,067        |   |  | 60,000,000   | 497,210,067 |
| Interest payable                       | 31 December         |                    |   |  |  |             |
|  | 2016                | 1,086,200          |   |  | 192,000  | 1,278,200   |
|  | 31 December         |                    |   |  |  |             |
|  | 2015                | 3,826,918          | - 4                                       |  | 192,000  | 4,018,918   |

Related party transactions for the years ended 31 December are presented as follows:

|  |      | Shareholder | Entities of the<br>Shareholder's<br>Group | Joint ventures,<br>in which the<br>group is<br>participant | Other<br>related<br>parties | Total      |
|--|------|-------------|---|--|-----------------------------|------------|
| Sale of goods and                            | 2016 | 9,499,821   | 29,632,037                                | 5,610,749  | 5,529,119                   | 50,271,726 |
| services                                     | 2015 | 21,385,963  | 173,288                                   | -  | 9,015,010                   | 30,574,261 |
| Accrued allowance for                        | 2016 |             |   | 167,416  |                             | 167,416    |
| doubtful debts                               | 2015 |             | 2   | 2  | 2                           | -          |
| Purchase of goods and                        | 2016 | 1,354,492   | 15,165,092                                | 611,732  | 39,604                      | 17,170,920 |
| sevices                                      | 2015 | 14,209,395  | 2,425,768                                 | -  | 112,803                     | 16,747,966 |
| Finance income                               | 2016 | 3,484,447   |   |  | _                           | 3,484,447  |
|  | 2015 | 5,831,743   | 467,980                                   | 2  | -                           | 6,299,723  |
| Finance expenses                             | 2016 | 18,924,021  |   |  | 4,320,000                   | 23,244,021 |
| 1,000-00-100-00-100-00-100-00-100-00-100-00- | 2015 | 19,360,866  |   | 2  | 4,320,000                   | 23,680,866 |
| Dividends declared                           | 2016 | 2           | 1,314,019                                 | 708,718  | -                           | 2,022,737  |
|  | 2015 | 2           |   | 1,358,688  | 2                           | 1,358,688  |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 (CONTINUED)

(in thousands of tenge)

Compensation to key management personnel of the Group

As at 31 December 2016 and 2015, key management personnel consisted of 8 people and 7 people, respectively. Compensation for key management personnel for the years ended 31 December was as follows:

|                       |        | 2015   |
|-----------------------|--------|--------|
| Salary                | 50,244 | 76,450 |
| Pension contributions | 4,761  | 6,893  |
| Income tax            | 4,475  | 6,848  |
| Social tax            | 4,290  | 5,886  |
| Social contributions  | 651_   | 940    |
|                       | 64,421 | 97,017 |

### 33. SUBSEQUENT EVENTS

Since 1 January 2017, the Group does not have dominant (monopolistic) position as a platform and carriage operator, rent of railway carriages and is entitled to set its own tariffs (prices) for the services it provided due to the deregulation of tariffs on commodity markets, stipulated by article 7-1 of the Law On Natural Monopolies.

On 24 January 2017, the Group sold a 100% share in JSC Centre for Transport Services.

On 10 February 2017, the Group sold a 50% share in JSC Astyk Trans.

In accordance with a resolution of the JSC Kaztemirtrans Board of Directors dated 13 February 2017, Minutes №3 based on the agreement with JSC NC KTZ, on 14 February 2017 financial aid to replenish working capital of 3,500,000 thousand tenge until 31 December 2017 with the option for early return was provided.

### 34. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

These consolidated financial statements was approved for issue by the management of the Group on 20 February 2017.